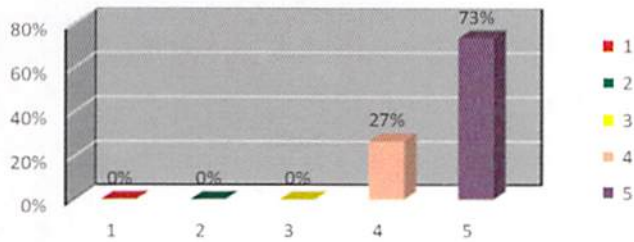


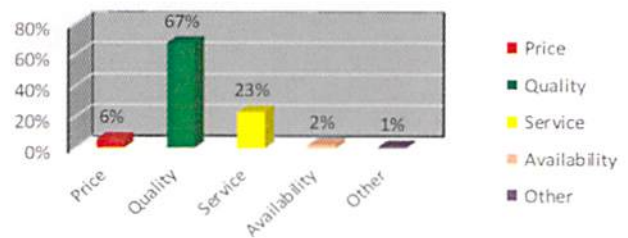
RAY COMPANY CLIENT QUESTIONNAIRE RESULTS

We have mailed numerous anonymous questionnaire letters to our clients for comments and ratings on how we we are performing. Survey results through 2015 to date are shown below:

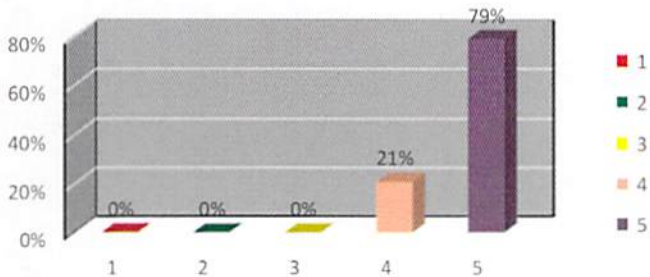
On a scale of 1 (low) to 5 (high), how concerned is The Ray Company with providing quality and customer satisfaction?



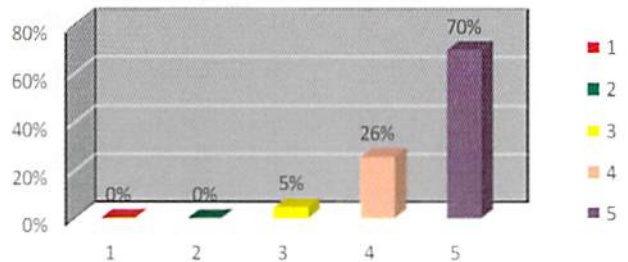
What is most important to you when deciding which roofing or exterior building maintenance company to use?



For this project we just completed for you, on a scale of 1 (low) to 5 (high), how satisfied were you?



On a scale of 1 (low) to 5 (high), how would you rate The Ray Company on keeping its promises (e.g. timing, price)?



100% of our customers rated The Ray Company either high or very high in our concern for quality and customer satisfaction.

100% were either highly or very highly satisfied with their Ray Company project.

Our customers still find that QUALITY and SERVICE are most important when deciding which roofing or exterior maintenance company to use.

95% also rated The Ray Company with either a high or very high score on keeping its promises.

Customers were asked what they found most valuable about The Ray Company and typical responses were:

Quality
Honesty
Solutions
Responsive
Follow Up

Fair Price
Dependable
Availability
Knowledge
Team Players

Service
Professional
Innovative
Integrity
Community Respect

Communication
Timely Completion
Promptness
Employees
Consistency

The RAY Company, Inc.

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